

Job Title

Marketing Manager

Key focus of the role

Work with teams from across Diabetes UK to design and deliver innovative, multi-channel marketing strategies and campaigns to support our engagement, fundraising, influencing and brand awareness goals.

Key deliverables

- Develop and deliver successful marketing strategies and campaigns across a range of online and offline marketing channels
- Analyse marketing effectiveness and ensure audience insight and data analysis play a key role in our marketing
- Effectively build and maintain strong working relationships with teams across the charity, and marketing agencies

Contractual information

Contract type: FTC

Hours: Full-time Band 5 Pay range:

Key working relationships internal

Marketing & Communications; Services; Fundraising; Clinical; Research; Policy, Campaigns & Mobilisation; Volunteering

Key working relationships external

Marketing agencies & suppliers

Directorate and team This role sits in the Strategic Marketing team in the Engagement and **Fundraising Directorate** Department Marketing & Communications Strategic Content & News **Brand & Creative** Marketing







All jobs at Diabetes UK are based on our competency framework called the What-How Framework. In the following sections we've listed:

- the key activities you'll undertake (the What) and
- the skills, knowledge, experience and behaviours you need to be successful in this role (the How).

Key activities - What you need to do

Delivering objectives	Collaborating with others	Improving delivery	Making change happen
1. Plan, deliver and evaluate multi-channel, integrated, strategic marketing campaigns in support of organisational priority products and services (S)	4. Work closely with internal teams across the charity to develop & deliver effective marketing campaigns in support of their key products and services (S)	7. Analyse marketing effectiveness and ensure audience insight and data analysis play a key role in our marketing, driving a test and learn approach (S)	10. Keep up to date on new marketing trends and opportunities, and share learnings with the wider team to improve marketing quality and innovation
 Deliver campaigns across a range of online and offline marketing channels including social media, search, email, display, out-of-home and radio (S) Manage and monitor marketing campaign budgets 	 5. Effectively build and maintain relationships with external marketing agencies and suppliers 6. Champion the role of, and effective use of, audience insight across the charity, working closely with the Supporter Engagement team 	 8. Map out end-to-end user journeys for marketing campaigns to ensure we are delivering integrated, holistic supporter experiences 9. Champion the use of legally compliant digital and offline marketing, in line with information governance best practice and Diabetes UK's data management policy, procedures and systems 	11. Champion marketing best practice across the charity, and work with other teams to improve charity-wide understanding and expertise



Skills, knowledge, experience and behaviours – <u>How</u> you need to do it

Delivering objectives	Communicating with others	Improving delivery	Making change happen
 Apply your knowledge and experience of working on multi-channel marketing campaigns to develop and deliver effective & innovative marketing strategies for key products and services (S) Use your excellent project management skills to ensure campaigns are delivered on time and to budget (S) 	 3. Use your excellent communication, collaboration and interpersonal skills to build and maintain relationships with key internal and external stakeholders (S) 4. Use your excellent copywriting skills to create engaging marketing messaging tailored to our audiences and channels 	 5. Be flexible, disciplined and able to use your excellent organisational skills to prioritise work effectively under pressure (S) 6. Approach challenges in a calm and pragmatic way 7. Demonstrate understanding of GDPR and data consent issues in a marketing context, including special category data content 	 8. Effectively balance strategic thinking and a creative approach with the ability to be both proactive in hands-on delivery and reactive in seizing tactical opportunities 9. Be enthusiastic and passionate about the opportunity to bring about change for people affected by diabetes

Qualifications - Qualifications you need to carry out this role

A recognised marketing or communications qualification (e.g. CIM qualification, Digital Marketer level 3 apprenticeship, Digital Community apprenticeship, IDM Certificate) is desirable but not essential